TAKE-OFF ON AN INTERNATIONAL CAREER WITH SPJIMR's GMP
ABOUT SPJIMR

Bharatiya Vidya Bhavan’s S.P. Jain Institute of Management & Research (SPJIMR) was inaugurated in 1981 by the then British Prime Minister, the late Hon. Margaret Thatcher. Over the past few decades, SPJIMR has been consistently ranked among top five management institutions in India.

Our philosophy captures the art and science of getting things done through the deft combination of people and processes. SPJIMR’s mission is to Influence Practice and Promote Value-based Growth. We accomplish our mission through a learner-centric pedagogy. This exposes our students to a value-based growth, thereby providing them with a synthesis of competition-based western efficiency and collaboration-centric eastern ethos in our intellectual contributions and curriculum. Our pedagogic innovation helps develop pioneering programmes that expand the horizons of management education through the adaptation of best practices acquired from international collaboration.

ABOUT GMP

In order to provide a synthesis of eastern ethos and western efficiency, SPJIMR provides a diversified learning experience through its GMP (Global Management Programme). The programme collaborates with top FT-ranked reputed European and US B-Schools to offer a learning experience and a value proposition in line with your long-term global career aspirations. GMP partners with 3 B-Schools in Europe and 3 in the US. The programme provides exposure to general management courses, with a focus on electives to prepare participants for specializations at partner schools. The GMP track of 6 months is considered as a semester completed at SPJIMR, before students embark into the next semesters with the partner schools. The GMP certificate is awarded upon completion of the programme, independent of the Degree (MBA or MS) by the partner schools.

Parallel to none in terms of pedagogy, curriculum, non-classroom learning and alumni engagement, GMP provides a unique financial value proposition, dual alumni status and global internships and career opportunities.

THE GMP ADVANTAGE

- GMP certificate from SPJIMR + MBA/MS certificate from partner school, upon graduation
- Upto 100% merit-based scholarships
- Facilitation of collateral-free loans from nationalized banks
- High ROI, affordable fees and dual alumni status
- STEM-designated programmes offering 3-year OPT
- Internship and job opportunities from US/Europe partner schools
- Regular career counselling by established alumni in US and Europe
- Exposure to a multi-cultural learning and work environment

The SPJIMR campus is compliant with COVID-19 guidelines and safety measures. Due to concerns surrounding COVID-19, the Admissions Office is working virtually. Updates on campus reopening will be communicated to you in due course of time.
OUR PARTNER SCHOOLS

SPJIMR’s GMP works in close coordination with partner schools. Students decide on the partner school and specialization track, at the point of taking admission to GMP. The credits acquired from GMP are transferred to the partner schools towards partial fulfilment of their credit requirements for MBA or MS with specializations. Often a Master Thesis or Internship is intertwined with the completion of the degree to ensure better corporate acceptance. On completion, the final degree is awarded by the partner school.

ELIGIBILITY

• Graduation with min. 60%
• GMAT [min 550] or GRE [min 300] or CAT or XAT [min 80 percentile]
• Freshers and candidates with work experience can apply

Click here for a virtual tour of SPJIMR campus
GMP is offered in two cohorts – January and June, every year. The January batches primarily focus on the US partner schools. Whereas, the June batches primarily focus on European partner schools.

**JUNE ADMISSIONS**

<table>
<thead>
<tr>
<th>GMP PARTNERS</th>
<th>Location</th>
<th>Programme</th>
<th>Specialization</th>
<th>Work Experience</th>
<th>Duration After GMP</th>
</tr>
</thead>
<tbody>
<tr>
<td>International Business School,</td>
<td>Waltham, Massachusetts,</td>
<td>MBA</td>
<td>Data Analytics (STEM)</td>
<td>2 Years</td>
<td>18 Months</td>
</tr>
<tr>
<td>Brandeis University</td>
<td>US</td>
<td>MS</td>
<td>International Economics &amp; Finance -MAIEF (STEM)</td>
<td>Nil</td>
<td>12 Months</td>
</tr>
<tr>
<td>School of Business, EBS</td>
<td>Oestrich-Winkel, Germany</td>
<td>MBA</td>
<td>General Management</td>
<td>3 Years</td>
<td>12 Months</td>
</tr>
<tr>
<td>Universität</td>
<td></td>
<td>MS</td>
<td>Automotive</td>
<td>Nil</td>
<td>6 Months</td>
</tr>
<tr>
<td>School of Management,</td>
<td>Paris/Lillie, France</td>
<td>MBA</td>
<td>General Management</td>
<td>3 Years</td>
<td>18 Months</td>
</tr>
<tr>
<td>IESEG University</td>
<td></td>
<td>MS</td>
<td>Business Analysis &amp; Consulting</td>
<td>2 Years</td>
<td>6 Months</td>
</tr>
<tr>
<td>Business University, Nyenrode</td>
<td>Amsterdam, The Netherlands</td>
<td>MBA</td>
<td>Intl. Business</td>
<td>Nil</td>
<td>6 Months</td>
</tr>
<tr>
<td>Business University</td>
<td></td>
<td>MS</td>
<td>General Management</td>
<td>3 Years</td>
<td>9 Months</td>
</tr>
<tr>
<td>Business University, Nyenrode</td>
<td></td>
<td>MS</td>
<td>Digital Business &amp; Innovation</td>
<td>Nil</td>
<td>12 Months</td>
</tr>
</tbody>
</table>

⇒ *Duration of GMP at SPJIMR, Mumbai is 6 months*

⇒ *The total fees for GMP (including tuition fees) is Rs.6,50,000 + GST for the year 2021*

⇒ *US programmes are STEM designated*

⇒ *Brandeis provides merit-based scholarships to the extent of 100 percent*
Our alumni are our brand ambassadors. They are an integral part of our growth trajectory and their success stories make us proud.

**ALUMNI SUCCESS STORIES**

**Working for defence for almost seven years, I was an earnest believer in progression of life, opportunities and roles. GMP was a kind of silver lining in the cloud for me. I found my perfect balance of financial costs involved and my future gains. Backed with SPJIMR’s strong learning experience, brand value of my French Institute and my hard work, GMP turned out to be a milestone of my global career. It can be a life changing event of anyone’s life who’s ready to put in their bit of mettle.**

*Shikha Sharma*
Advanced Consultant & Product Owner,
ALTRAN (Part of Capgemini), France

**SPJIMR International MBA programme (GMP) has been an experience that has not only helped me realise and polish my strengths, but also matured me as an individual. A balanced mix of international and Indian courses makes this course a unique opportunity for individuals who are ready to come out of their comfort zone and change for the better in life. When I say come out of COMFORT zone, I really mean it because the course structure exposes an individual to a totally different social setting and environment. Those taking this course should keep this in mind that it won’t be like a typical cake walk in classical MBA programmes back in India. Personally, I’ll recommend this course with full confidence.**

*Siddharth Saboo*
Senior Specialist - Transformation,
ADNOC Group, United Arab Emirates

**I can truly relate to this quote from John Dewey when I think about the GMP programme. He said “Education is not preparation for life; education is life itself”. This programme has been a transformational journey for me both professionally and personally. The combination of academic excellence and international exposure provided me with the apt launch pad into the global business arena. Today, I feel proud to be part of this International network and would like to thank the team behind this programme for their exceptional contributions.**

*Samriddhi Sharma*
Managing Director and CEO,
HABA Learning & Playing Solutions Pvt. Ltd,
India

**SPJIMR’s GMP is one such unique platform which would enable you to explore yourself to the fullest. At the end of 18 months, with the most advanced business education in India and a once in-a-lifetime adventure in Europe not only will you be an extremely competent management professional but you will also be enchanted at your growth as a human being.**

*Neale Donald Walsch* very rightly said, ‘Life begins at the end of your comfort zone’. SPJIMR’s GMP is one such unique platform which would enable you to explore yourself to the fullest. At the end of 18 months, with the most advanced business education in India and a once in-a-lifetime adventure in Europe not only will you be an extremely competent management professional but you will also be enchanted at your growth as a human being.

*Utsav R. Datta*
Head, Index Design Services,
FastINDX, USA

**Click here for more alumni success stories**
WHERE DO OUR ALUMNI WORK...

GMP has a proven and consistent track record of 100% placement assistance from career cells in the partner schools. The average expected salary after internship varies between $85,000 to $1,20,000 per annum in US and between €45,000 to €65,000 in Europe.

![Pie chart showing placement locations]

### Top Companies Placed

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>J.P. Morgan Chase, Mumbai</td>
<td>ING, Amsterdam</td>
</tr>
<tr>
<td>TCS, Oflo</td>
<td>Deloitte, Toronto</td>
</tr>
<tr>
<td>Walmart, Bentonville</td>
<td>Airbus, Delhi</td>
</tr>
<tr>
<td>The World Bank, Washington D.C.</td>
<td>Nokia, Munich</td>
</tr>
<tr>
<td>Apple, California</td>
<td>IBM Deutschland GmbH, Berlin</td>
</tr>
<tr>
<td>Wipro HOLMES, Reading</td>
<td>AkzoNobel, Amsterdam</td>
</tr>
<tr>
<td>OYO, Gurgaon</td>
<td>GE Healthcare, Chicago</td>
</tr>
<tr>
<td>Maersk Line, Mumbai</td>
<td>Agilis, Berlin</td>
</tr>
<tr>
<td>KPMG, Petaling Jaya</td>
<td>Ernst &amp; Young, Manama</td>
</tr>
<tr>
<td>Evaluserve, Gurgaon</td>
<td>Siemens, Frankfurt</td>
</tr>
<tr>
<td>Freddie Mac, Virginia</td>
<td>Trivago, Dusseldorf</td>
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<tr>
<td>Bobcat EMEA, Leipzig</td>
<td>Havas Health, Kuala Lumpur</td>
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<tr>
<td>Nuffic Neso, Bengaluru</td>
<td>Interpol, Lyon</td>
</tr>
</tbody>
</table>

### Placement Statistics

- **USA (11%)**
- **France (11%)**
- **The Netherlands (21%)**
- **Germany (29%)**
- **India (9%)**
- **Far East (3%)**
- **Middle East (3%)**
- **Nordic Nations (5%)**
- **Singapore (3%)**
- **Italy (3%)**
- **Luxembourg (2%)**