

Impact Leadership: The Blueprint for High Performance Team

SPJIMR Delhi Campus | January 18 & 19, 2027

Learning Objectives

Understand the principles of impact leadership and its role in building high-performance teams.

Develop key leadership skills such as emotional intelligence, decision-making, and influence.

Foster psychological safety and a culture of trust, accountability, and innovation.

Enhance coaching and mentoring capabilities to drive team performance and engagement.

Apply strategic thinking and agile leadership principles to navigate complex business challenges.

Strengthen communication and conflict resolution skills for effective collaboration.

Develop an action plan to implement impact leadership practices within their teams.



Learning Outcomes

After completing this program, participants will:



Programme Content

- Foundations of Impact Leadership & Team Performance
- Leading High-Performance Teams
- The Psychology of Leadership & Influence
- Decision-Making and Problem-Solving for Leaders
- Advanced Leadership Strategies & Action Planning
- Coaching and Mentoring for Performance Growth
- Navigating Conflict and Difficult Conversations
- Agile Leadership and Leading Change
- Creating a Personal Leadership Action Plan

Certificate of Participation: A certificate of successful participation by S.P. Jain Institute of Management & Research (SPJIMR) will be issued to each delegate at the completion of the programme.

Who Can Attend :

Any Executives with team and Leadership responsibility

Methodologies Used:

- **Case Studies & Simulations:** Real-world leadership scenarios
- **Role-Playing Exercises:** Interactive practice on critical skills
- **Group Discussions & Reflection:** Peer learning and experience sharing
- **Self-Assessment Tools:** Leadership style diagnostics
- **Coaching & Mentoring Practice:** Hands-on development

ABOUT SPJIMR

SPJIMR is counted among the top 5 B schools of India. In addition to our Mumbai campus, we also have a state-of-the-art Executive Education Centre in Delhi.

We are a part of the Bharatiya Vidya Bhavan and function as an autonomous Institute with entrepreneurial agility. Our guiding principles are to influence practice and promote value-based growth. We build on this through pedagogic innovations and pioneering programmes, which have helped us carve a unique and distinctive path in management education.

SPJIMR has been accredited by the Association to Advance Collegiate Schools of Business (AACSB), Association of MBAs (AMBA) (UK), and EFMD Quality Improvement System (EQUIS).

SPJIMR is part of an elite group of institutions globally to achieve the prestigious 'Triple Crown' of accreditations, placing it among the top 1% of global business schools.

In the Financial Times MiM 2025 Ranking, SPJIMR stands out as the top-ranking Indian B-school, securing the 35th spot globally and #3 in India.

Our salient features are as follows:

- 44 years legacy of management education
- 25+ years of executive education
- Over 15,000+ alumni
- 100+ Corporate Partners
- 50+ Global Partners
- Renowned faculty with extensive corporate experience
- Globally recognized among top 5 B-Schools from India
- Triple Crown International accreditation by AMBA, AACSB & EQUIS

PROGRAMME DIRECTOR



Prof. Sushmita Srivastava

Associate Professor,
Organisation and
Leadership Studies (OLS)

Sushmita Srivastava holds a Ph.D. from XLRI Xavier School of Management, Jamshedpur. Her doctoral research conceptualised the Impact of Mentoring on Role Based Performance. She has over two decades of industry experience with Tata Steel in roles pertaining to Human Resource Management.

She joined academics in 2017 and is a faculty in the area of Organisation & Leadership Studies at SPJIMR. Her areas of core teaching interest include Industrial Relations, Talent Management, AI, Digital HR and HR Tech, HR Analytics, and Building Agile and Resilient Organisations. Her research interests are Gender and Diversity, Women empowerment, Sustainability, Sustainable Livelihood, Agri- Entrepreneurship, and Farmer Producer Companies.

She has made intellectual contributions through authoring a book as well as book chapters, publications in journals and periodicals, as well as conference presentations. She co-authored a book, "Shapers of Business Institutions – How Kiran Mazumdar Shaw Fermented Biocon," in 2020.

She has conducted Management Development Programmes for clients in Mumbai and Delhi on subjects related to managerial and leadership effectiveness.

Fees: Rs 24,900 per participant + applicable taxes
(Early Bird, Alumni and Group Discount applicable)

For more information contact-

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W: <https://www.spjimr.org/executive-education/open-programmes>

