POST GRADUATE PROGRAMME IN MANAGEMENT (PGPM)

SPJIMR is an innovative and socially responsive school of management. The PGPM program is consistently ranked among the top management programmes in India. SPJIMR holds the international 'triple crown' of accreditations from EQUIS, AACSB, and AMBA and PGPM is accredited by AMBA, which exemplifies the gold standard in management education.

SPJIMR's Post Graduate Programme in Management (PGPM) is an 18-month AICTE-approved General Management programme, ideal for executives with more than 3 years of work experience. The programme commences with an online module for 2 months, an on-campus residential module for 12 months, followed by 4 months Social Impact Projects with an opportunity for International Immersion and International Exchange.

PGPM provides its participants with a strong foundation in core management fundamentals in the first Semester. In the second Semester, participants have a choice of opting for one of the following majors:

- Operations and Supply Chain Management
- Information Management & Analytics
- Sales & Marketing
- Finance
- Human Resource Management

ADMISSION PROCESS

Academic Background

Applicants must possess a strong and consistent academic background. Performance in 10th grade, 12th grade and graduation are considered in the selection process.

10th Grade and 12th Grade

- An aggregate of all subjects scores (marks) mentioned on the mark sheet will be considered for arriving at the final percentage. This is irrespective of whether the university/board takes it into consideration or not while calculating the final percentage.
- If a board/university awards grades/grade points, then the same has to be converted into percentage by using the applicable conversion factor. The conversion certificate needs to be furnished during interview process if shortlisted.

Graduation

- Applicants must hold a Bachelor's Degree with at least 50% marks or equivalent CGPA awarded by any University incorporated by an Act of the central or state legislature in India or other educational institutions established by an Act of Parliament or declared to be deemed as a university under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India.

- Bachelor's degree or equivalent qualification obtained by applicants must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The percentage obtained by the applicant in the bachelor's degree would be based on the practice followed by the institution/university from where the applicant has obtained the degree. The degree awarded by an institute/university should be recognized by the Association of Indian Universities (AIU).

- If the applicants have undergone/completed an integrated master's degree or dual degree directly after their 12th, the percentage of marks obtained as per their institute/university norms, which is considered as equivalent to bachelor's degree, will be considered.

- The percentage obtained by the applicant in the bachelor's degree would be based on the practice followed by the institution/university from where the applicant has obtained the degree. If the institution/university does not award the percentage of marks, it will be calculated on the basis of the marks obtained in all the subjects listed in the marks-sheet(s) for all years. For the bachelor's degree, if the percentage of marks awarded by the applicant's institution/university does not take into account marks obtained in all the subjects as mentioned in the marks-sheet(s) for all the years, the applicants must produce a certificate from the institution/university certifying details of the practice at the institution/university at the time of verification. If the applicants have undergone/completed a diploma directly after their 10th, the percentage of marks obtained as per their institute/university norms, will be considered equivalent to 12th Percentage.

- Bachelor's degree of Indian applicants who have studied/studies oversees awarded by a college/institute/university, should be recognized by the Association of Indian Universities (AIU)/other appropriate authorities.

- If the institute provides grades/CGPA instead of marks, a conversion of the same to equivalent percentage is mandatory. If no conversion factor is

available/provided, then obtained CGPA needs to be multiplied by conversion factor of 10 to obtain the percentage. The conversion certificate needs to be furnished during the interview process if shortlisted. If no conversion factor exists, then a certificate from the institution/university certifying the practice needs to be provided during the interview process if shortlisted.

Work Experience

- Applicant must complete minimum 3 years of full-time work experience as on December 1, 2026.

- Relevant work experience after graduation will be considered. Internship/training/ project work which were a part of the curriculum will not be considered as work experience or any unpaid work undertaken in any organization or institution will also not be considered as work-experience. Full time and paid article-ship as part of Chartered Accountancy will be considered as part of the work experience (only upon successful completion of Chartered Accountancy and with valid documentation for article-ship completion). Part time and/or unpaid article-ship will not be considered.

- Proof of full-time work experience such as offer letter, salary slips and the experience letter will have to be provided. Applicant will be required to submit proofs of work experience for all organisations worked with if he/she has worked in more than one organization.

- Applicants who are entrepreneurs or own ventures, need to submit documents like income tax returns, incorporation certificates, registration certificates, etc. as proof of work experience.

- Sabbatical and/or career break(s) (if any) need to be updated accurately with supporting details. Reason for sabbatical or career break is required to understand the reason for a break in the work-experience.

- Restart Initiative - Career breaks for family care by women are well accepted at SPJIMR. If you are a female professional with at least three years of full-time experience and a current career break of two years or more for family care, you are eligible for Restart Initiative, a specialised track for returning women designed to help you successfully relaunch your career.

Entrance Scores Accepted		
Accepted Exams	**GMAT and GMAT Focus Edition**	**CAT**
Format	Online/Test Center	-
Validity Period	September 30, 2021 – September 30, 2026	Last 3 years (**2023, 2024, 2025**)
Submission Method	Mandatory submission via **GMAC Portal**	Submit a copy of the **Official Score Report**
Program Code/Name	**6DQ-MJ-12 (S.P. Jain Institute of Management and Research - Post Graduate Programme in Management)**	-

APPLICATION PROCESS

- To apply for the PGPM Programme, applicants must fill the application form on the online admissions portal.
- The application processing fee is Rs.3000/-. This fee can be paid through credit/debit card or net banking.
- The application processing fee is non-refundable.

SELECTION PROCESS

Applicants are shortlisted on the basis of their overall profiles.

Profile of the applicant is evaluated considering the following factors:

- Academic record
- Quality of work experience
- Versatility and Achievements

Interviews of shortlisted applicants will be conducted on a rolling basis.

Any misrepresentation or suppression of information by an applicant at any stage during the admissions process or at any later date, will lead to immediate disqualification of the applicant from SPJIMR.

For further queries, kindly contact:

Bhavan's S. P. Jain Institute of Management & Research | Bhavan's Campus | Munshi Nagar | Dadabhai Road | Andheri West | Mumbai - 400 058 | India | www.spjimr.org | E-mail: admissionspgpm@spjimr.org | +91-7045687955 / +91-9833351242.

You may also check the FAQ section for further information related to the programme and application on our website www.spjimr.org

SPJIMR reserves the right to modify selection criteria as required.