

## **NOTE ON ADMISSIONS**

### **POST GRADUATE PROGRAMME IN MANAGEMENT (PGPM)**

We are an innovative and socially responsive school of management. SPJIMR's PGPM is one of the top ranked programme amongst management institutes in India. PGPM is accredited by AACSB and AMBA, which exemplifies the gold standard in management education.

SPJIMR's Post Graduate Programme in Management (PGPM) is an 18-month AICTE-approved General Management programme, ideal for executives with more than 3 years of work experience. The programme commences with an online module for 2 months, an on-campus residential module for 12 months, followed by 4 months of Startup / Social Impact Projects and International Immersion.

PGPM provides its participants with a strong foundation in core management fundamentals in the first Semester. In the second Semester, participants have a choice of opting for one of the following majors:

- Operations and Supply Chain Management
- Information Management & Analytics
- Sales & Marketing
- Finance
- Human Resource Management

### **ADMISSION PROCESS**

#### **Academic Background**

Applicants must possess a strong and consistent academic background. Performance in 10th grade, 12th grade and graduation are considered in the selection process.

#### **10th Grade and 12th Grade**

- An aggregate of all subjects scores (marks) mentioned on the mark sheet will be considered for arriving at the final percentage. This is irrespective of whether the university/board takes it into consideration or not while calculating the final percentage.
- If a board/university awards grades/grade points, then the same has to be converted into percentage by using the applicable conversion factor. The conversion certificate needs to be furnished during interview process if shortlisted.

#### **Graduation**

- Applicants must hold a Bachelor's Degree with at least 50% marks or equivalent CGPA awarded by any University incorporated by an Act of the central or state legislature in India or other educational institutions established by an Act of Parliament or declared to be deemed as a university under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India.

- Bachelor's degree or equivalent qualification obtained by applicants must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The percentage obtained by the candidate in the bachelor's degree would be based on the practice followed by the institution/university from where the candidate has obtained the degree. The degree awarded by an institute/university should be recognized by the Association of Indian Universities (AIU).
- If the applicants have undergone/completed an integrated master's degree or dual degree directly after their 12th, the percentage of marks obtained as per their institute/university norms, which is considered as equivalent to bachelor's degree, will be considered.
- If the applicants have undergone/completed a diploma directly after their 10th, the percentage of marks obtained as per their institute/university norms, will be considered equivalent to 12th Percentage.
- Bachelors degree of Indian applicants who have studied/studies overseas awarded by a college/ institute/university, should be recognized by the Association of Indian Universities (AIU)/other appropriate authorities.
- If the institute provides grades/CGPA instead of marks, a conversion of the same to equivalent percentage is mandatory. If no conversion factor is available/provided, then obtained CGPA needs to be multiplied by conversion factor of 10 to obtain the percentage. The conversion certificate needs to be furnished during the interview process if shortlisted. If no conversion factor exists, then a certificate from the institution/university certifying the practice needs to be provided during the interview process if shortlisted.

## **Work Experience**

- Candidate must complete minimum 3 years of full-time work experience as on December 1, 2024.
- Relevant full-time work experience after graduation will be considered. Internship/training/ project work which was a part of the curriculum will not be considered as work experience.
- Full time and paid article-ship as part of Chartered Accountancy will be considered as part of the work experience (only upon successful completion of Chartered Accountancy). Part time and/or unpaid article-ship will not be considered.
- Proof of full-time work experience such as offer letter, salary slips and the experience letter will have to be provided. Applicant will be required to submit proofs of work experience for all organisations worked with if he/she has worked in more than one organization.
- Applicants who are entrepreneurs or own ventures, need to submit documents like income tax returns, incorporation certificates, registration certificates, etc. as proof of work experience.
- Sabbatical and/or career break(s) (if any) need to be updated accurately with supporting details. Reason for sabbatical or career break is required to understand the reason for a break in the work-experience. Career breaks for family care by women is well accepted. If you are a woman with a career break of 2 years or more (after completing 3 years of full-time work experience), you may be considered for a special track for women – Restart Initiative

## **Entrance Scores**

- GMAT and CAT scores are accepted. The GMAT Focus Edition exam scores will be accepted for PGPM 2025.
- Scores for GMAT taken between September 30, 2019 and September 30, 2024.
- It is mandatory for the applicants to submit the GMAT scores through the GMAC portal for exams given online or offline for it to be considered for application. You can use PGPM programme code: 6DQ-MJ-12 or search by name "S.P. Jain Institute of Management and Research - Post Graduate Programme in Management" and select the same from the drop-down menu.
- CAT scores for the last three years, i.e. 2021, 2022 and 2023 will be considered. Candidates are required to submit the score report copy.

## **APPLICATION PROCESS**

- To apply for the PGPM Programme, applicants must fill the application form on the online admissions portal.
- The application processing fee is Rs.2000. This fee can be paid through credit/debit card or net banking.
- The application processing fee is non-refundable.

## **SELECTION PROCESS**

Applicants are shortlisted on the basis of their profiles.

Profile of the candidate is evaluated considering the following factors:

- Academic record
- Quality of work experience
- Versatility and Achievements

Interviews of shortlisted applicants will be conducted on a rolling basis.

For further queries, kindly contact:

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