

## MANAGEMENT DEVELOPMENT PROGRAMME

# Enhancing Managerial Effectiveness for Sustaining Performance



## Overview

The goal of this training programme is to provide participants with a unique and valuable experience that addresses current and relevant issues essential for effective leadership in both people and organizations. Participants will develop a range of skills that will help them maintain focus, collaborate successfully with others, build networks and expertise, improve efficiency in managing daily tasks, and establish a track record of achieving results.

## Who Can Attend?

This programme is designed for junior and mid-level managers and officers who are currently in leadership positions and are expected to take on team-based leadership roles within their organizations.

## Key Topics Covered

- Enhance their ability to understand and analyze themselves and others as professionals in the workplace.
- Develop effective strategies for motivating and empowering the team members.
- Understand the core of managerial effectiveness.
- Equip themselves with essential skills of people management such as providing constructive feedback, handle performance discussions, and practise the art of delegation.
- Understand how to build a high performance culture for sustained performance.

## Dr. Tanvi Mankodi

Programme Director

Assistant Professor, Organisation & Leadership Studies Lead, Teaching Excellence & Teaching Development

**Mode of Delivery:**  
Online

**Duration:**  
10 Hours

**Programme Dates:**  
5th - 6th October 2024 &  
19th-20th October 2024

**Programme Fees:**  
INR 19,000+GST

**10% Early Bird Discount and  
Group Discounts Available**

## Objectives

To equip managers with the skills and insights needed to enhance their effectiveness in leading teams, optimizing operations, and sustaining high performance over the long term.

## Pedagogy

- ✔ Interactive discussions & classroom activities
- ✔ Caselets and case studies
- ✔ Peer learning
- ✔ Immersive learning

## Certificate of Participation

A certificate of successful participation by S.P. Jain Institute of Management and Research (SPJIMR) will be issued to each delegate at the completion of the programme.



## Connect with Us

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