# AUTUMN PLACEMENT REPORT 2020-22

Post Graduate Diploma in Management (PGDM)

Gandhi & Lakhani
CHARTERED ACCOUNTANT

To,
The Chairperson
The Placement office
SP Jain Institute of Management and Research
Munshi Nagar
Andheri (W)

Re: Audit of Autumn Internship Placement Report of the Post Graduate Diploma in Management (PGDM) Programme, 2020-22

Dear Sir,

Gandhi and Lakhani Chartered Accountants has audited the placement report prepared by SP Jain Institute of Management and Research (SPJIMR), Mumbai, for the autumn internship placement of students in the PGDM batch of 2020-22. Gandhi and Lakhani Chartered Accountants has validated the information provided in the report with the relevant documentation, and offers the following comments on the report's conformance to the Indian Placement Reporting Standards (IPRS) Version 2.2:

In the context, Gandhi and Lakhani Chartered Accountants confirms the following:

1. For the purpose of the audit, we have obtained all necessary information and explanations. We believe the Placement Report compiles with the requirement of Indian Placement Reporting Standards (IPRS) Version 2.2.

2. The validation of information presented in the report is based on communication received by SPJIMR from the recruiting companies and students. Gandhi and Lakhani Chartered Accountants has not independently sourced any information or documentation.

3. Gandhi and Lakhani Chartered Accountants has verified the information with respect to job function, location and stipend presented in the report, based on communication received from the recruiters.

4. Data of 238 students was available for verification during the audit.

Thank You,

Best Regards,

# Contents

**Classification of the Entire Graduation Pool.....4**

**Key Highlights.....5**

**Sectoral Highlights.....6**

**Specialisation Highlights.....8**

**Location Highlights.....9**

**Compliance Statement.....11**

# Classification of the Entire Placement Pool

**Table 1: Classification of the Entire Graduate Pool**

| Categories | Number |
|---|---|
| **1. Total batch strength** | **238** |
| 1a. Total students eligible for sitting in Autumn Placements | 238 |
| 1b. Total students not eligible for sitting in Autumn Placements | - |
| 2. Total students eligible for sitting in Autumn Placements | |
| 2a. Seeking internship through the institute | 238 |
| 2b. Not seeking internship through the institute | |
| 2c. Students who opted out of Autumn Internship | |

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GANDHI & LAKHANI * MUMBAI * CHARTERED ACCOUNTANTS

For SPJIMR, Mumbai

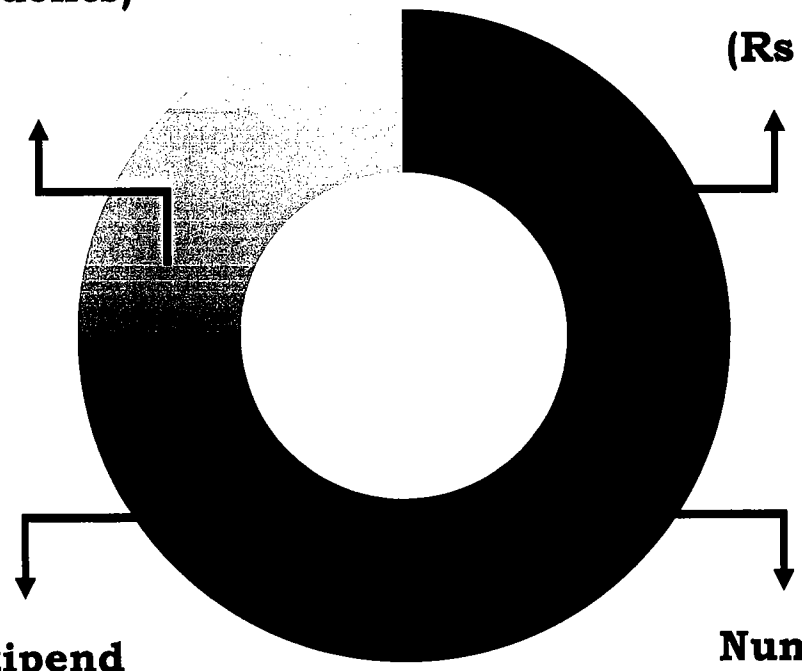
For
Gandhi & Lakhani Chartered Accountants, Mumbai

Gandhi & Lakhani
CHARTERED ACCOUNTANT

# Key Highlights

**Batch Size (238 Students)**

**Highest stipend per month (Rs 2 Lakhs)**



**Mean stipend per month (Rs 1.3 Lakhs)**

**Number of recruiters (50)**

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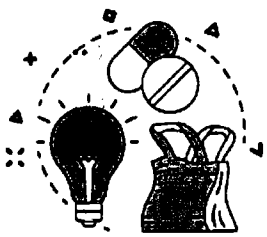
# Sectoral Highlights

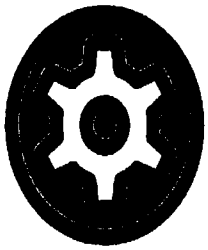


**FMCG**
**36%**

**Consulting**
**19%**

**BFSI**
**13%**

**E-commerce**
**11%**



**Others**
**21%**

- **Highest offers received for FMCG (36%)**
- **Others include offers for Healthcare (7%), Technology (6%), General Management (5%), Manufacturing (2%), EdTech (1%)**

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For SPJIMR, Mumbai

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For
Gandhi & Lakhani Chartered Accountants, Mumbai

# Sector-wise classification

The table below shows sector-wise break-up of the accepted offers.

**Table 2: Classification of Placement Based on Sector**

| Sector | Number of Offers accepted |
|---|---|
| FMCG | 86 |
| Consulting | 45 |
| BFSI | 32 |
| E-commerce | 27 |
| Health Care | 17 |
| Technology | 13 |
| General Management | 12 |
| Manufacturing | 5 |
| EdTech | 1 |
| **Grand Total** | **238** |

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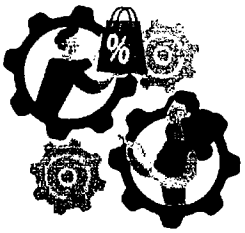
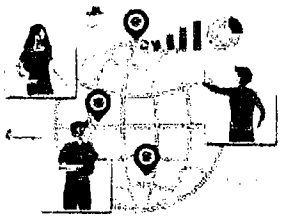
# Specialization Highlights

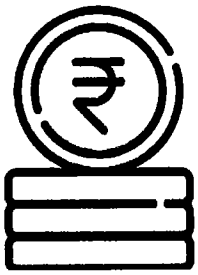
**Information Management 26%**



**Marketing Management 26%**



**Operations & Supply Chain Management 26%**



**Finance Management 16%**

## Specialization-Wise Classification

The table below shows Specialization-wise break-up of the accepted offers.

**Table 3: Classification of placements Based on Specialization**

| Specialization | Number of offers accepted |
|---|---|
| Information Management | 63 |
| Operations and Supply Chain Management | 62 |
| Marketing Management | 61 |
| Finance Management | 52 |
| **Grand Total** | **238** |

For SPJIMR, Mumbai

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# Location Highlights

**Mumbai (16%)** | **Bengaluru (11%)** | **Hyderabad (4%)** | **Gurugram (2%)** | **Others (3%)**

- **Highest offers received for Mumbai (16%)**
- **Others include offers for Vizag, Baddi, Chennai, Kolkata**
- **47% of letters with location details not available**
- **17% Students working remotely**

For SPJIMR, Mumbai

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