



**AUTUMN
PLACEMENT REPORT
2020-22**

Post Graduate Diploma in
Management (PGDM)

To,
The Chairperson
The Placement office
SP Jain Institute of Management and Research
Munshi Nagar
Andheri (W)

Re: Audit of Autumn Internship Placement Report of the Post Graduate Diploma in Management (PGDM) Programme, 2020-22

Dear Sir,

Gandhi and Lakhani Chartered Accountants has audited the placement report prepared by SP Jain Institute of Management and Research (SPJIMR), Mumbai, for the autumn internship placement of students in the PGDM batch of 2020-22. Gandhi and Lakhani Chartered Accountants has validated the information provided in the report with the relevant documentation, and offers the following comments on the report's conformance to the Indian Placement Reporting Standards (IPRS) Version 2.2:

In the context, Gandhi and Lakhani Chartered Accountants confirms the following:

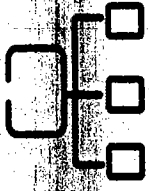
1. For the purpose of the audit, we have obtained all necessary information and explanations. We believe the Placement Report compiles with the requirement of Indian Placement Reporting Standards (IPRS) Version 2.2.
2. The validation of information presented in the report is based on communication received by SPJIMR from the recruiting companies and students. Gandhi and Lakhani Chartered Accountants has not independently sourced any information or documentation.
3. Gandhi and Lakhani Chartered Accountants has verified the information with respect to job function, location and stipend presented in the report, based on communication received from the recruiters.
4. Data of 238 students was available for verification during the audit.

Thank You,

Best Regards,

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Classification of the Entire Placement Pool

Table 1: Classification of the Entire Graduate Pool

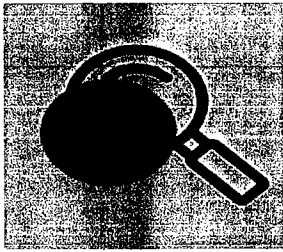
Categories	Number
1. Total batch strength	238
1a. Total students eligible for sitting in Autumn Placements	238
1b. Total students not eligible for sitting in Autumn Placements	-
2. Total students eligible for sitting in Autumn Placements	
2a. Seeking internship through the institute	238
2b. Not seeking internship through the institute	
2c. Students who opted out of Autumn Internship	



For SPJIMR, Mumbai



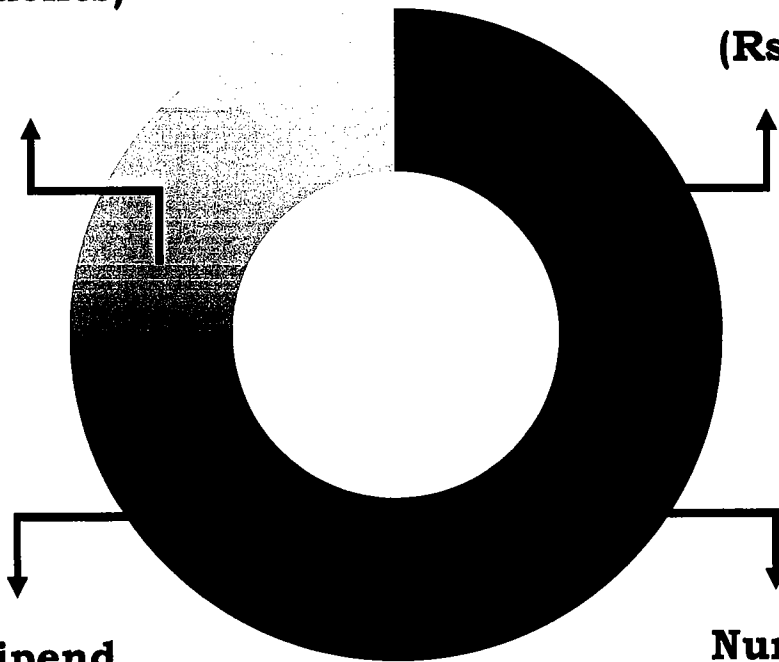
For
Gandhi & Lakhani Chartered Accountants, Mumbai



Key Highlights

**Batch Size
(238 Students)**

**Highest stipend
per month
(Rs 2 Lakhs)**



**Mean stipend
per month
(Rs 1.3 Lakhs)**

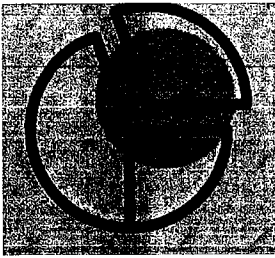
**Number of
recruiters
(50)**

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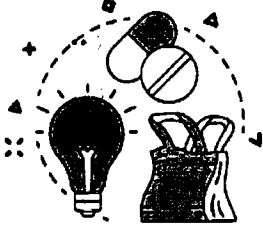
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For SPJIMR, Mumbai

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Gandhi & Lakhani Chartered Accountants, Mumbai



Sectoral Highlights



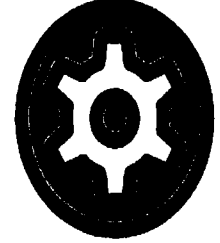
FMCG
36%



Consulting
19%



BFSI
13%



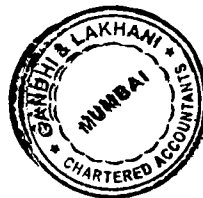
E-commerce
11%

Others
21%

- Highest offers received for FMCG (36%)
- Others include offers for Healthcare (7%), Technology (6%), General Management (5%), Manufacturing (2%), EdTech (1%)



For SPJIMR, Mumbai



For
Gandhi & Lakhani Chartered Accountants, Mumbai

Sector-wise classification

The table below shows sector-wise break-up of the accepted offers.

Table 2: Classification of Placement Based on Sector

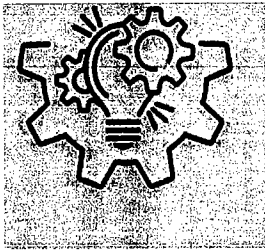
Sector	Number of Offers accepted
FMCG	86
Consulting	45
BFSI	32
E-commerce	27
Health Care	17
Technology	13
General Management	12
Manufacturing	5
EdTech	1
Grand Total	238



For SPJIMR, Mumbai



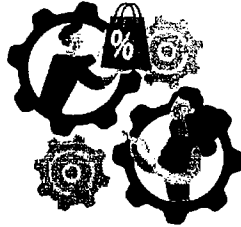
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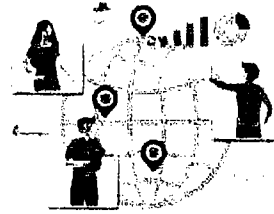
Specialization Highlights



Information Management
26%



Marketing Management
26%



Operations & Supply Chain Management
26%



Finance Management
16%

Specialization-Wise Classification

The table below shows Specialization-wise break-up of the accepted offers.

Table 3: Classification of placements Based on Specialization

Specialization	Number of offers accepted
Information Management	63
Operations and Supply Chain Management	62
Marketing Management	61
Finance Management	52
Grand Total	238



For SPJIMR, Mumbai



For
Gandhi & Lakhani Chartered Accountants, Mumbai



Location Highlights



Mumbai
(16%)



Bengaluru
(11%)



Hyderabad
(4%)



Gurugram
(2%)



Others
(3%)

- Highest offers received for Mumbai (16%)
- Others include offers for Vizag, Baddi, Chennai, Kolkata
- 47% of letters with location details not available
- 17% Students working remotely



For SPJIMR, Mumbai



For
Gandhi & Lakhani Chartered Accountants, Mumbai