



**VIDHU SHEKHAR**

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## ACADEMIC QUALIFICATIONS

Programme	University/ Institute	Year
Ph.D./FPM	IIM Calcutta	2012-18
MBA/PGP	IIM Calcutta	2004-06
B.Tech (H)	IIT Kharagpur	2000-04

- **Awarded Bharat Chamber of Commerce Medal** for Most Balanced and Progressive Outlook on Management Problems, Class of 2006, IIM Calcutta
- **Awarded Proficiency Prize** for the academic year 2003-04 at IIT Kharagpur
- **Teaching/Research Interest:** Banking & Financial Services, Corporate Finance, FinTech, Behavioral Finance, Corporate Finance, FinTech, Business Valuation, Heterodox and Post Keynesian Economics
- **Work Ex. Summary:** 6 years of post MBA work experience across **Multi \$bn Hedge Funds & Investment Banks** in front end Investment Management and Investment Banking (M&A and Private Equity). ~15 deal closures/long investments. KRA all aspects of deals, from origination, to execution, company valuations, negotiations, termsheet, due diligence and closure of Investment/M&A and PE deals
- **Member,** Central Committee on Technology Upgradation of MSMEs, Office of Principal Scientific Advisor, Government of India

## ACADEMIC/RESEARCH WORKS

- Shekhar, V (co-author), (2016). "Evolution of Private Equity Regulations in Emerging Markets: A Case of India." **The Journal of Private Equity**, 20(1), 38-44
- Shekhar V., "Humanity, Economics & Communication" **World Communication Forum (WCF) 2016, Davos**
- Shekhar V., Concept Paper on Financing MSME Industry in India, **Office of the Principal Scientific Advisor to PM, Government of India, 2016** (The paper led to INR 26L worth of project for the institute)
- Shekhar V.(co-author), "Modified Copula approach to CDS pricing: a neural network framework", Conference on Computational Finance, London, 2006
- Shekhar V., "Corporate Governance: The case of India" 27th World Congress on Corporate Governance, McMaster University, Canada, 2006
- Shekhar V., "Strategic Risk Management: Does it Impact Shareholder's Value?" Eastern Finance Association meeting, Philadelphia, USA, 2006
- Shekhar V., "Inverse Airfoil Optimization using Genetic Algorithms", **All India Aerospace Engineering Seminar 2003, IIT Bombay**

## WORK EXPERIENCE

**Bhavan's S P Jain Institute of Management and Research**

**Jun 2018 - Current**

**Assistant Professor - Finance**

- Teaching and researching in the areas of FinTech, Behavioral Finance, AI/ML applications

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**Mizuho Securities (Japanese Investment Bank)****Mar 2012 – Jun 2012**

**AVP – Investment Banking and M&A** - Part of India & SE Asia M&A Advisory Team Worked on sourcing several deals for the firm which included second largest Paint Manufacturer in India, A luxury Car Manufacturer in Malaysia, One of the Largest Telecom BPO among others

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**QVT Financial LLP (US\$6.5bn Hedge Fund)****May 2010 – Sep 2011**

**Investment Analyst** - Part of India & SE Asia Equity Investment team (long/short)

- **Infrastructure:** Invested in the largest Road BOT holder in the country; Evaluated various other Infra companies
- **Telecom:** Invested in the largest Indian Telco and also in one of the largest private Telecom Infrastructure company
- **Auto:** Invested in the largest passenger car company in India
- **Microfinance:** Invested in the one of the largest microfinance lender in India

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**Intellicap Advisor (Indian Investment Bank)****Apr 2009 – Mar 2010**

**Engagement Manager – Investment Banking and M&A** - Part of India PE and Venture Capital Advisory Team

- Worked on sourcing several deals for the firm which included several Microfinance Firms, Rural Healthcare Venture, India's first Micro Home loan Venture among others

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**New Vernon Capital (US\$2bn Hedge Fund)****Aug 2007 – Apr 2009**

**Associate, Private Equity** – Part of the Private Equity & Infrastructure Investment team

- **Hospitality:** Co– invested in the 100mn+ investment round of leisure infrastructure player
- **EPC:** Invested in a well-known Indian EPC company catering to a broad range of sectors
- **Healthcare:** Closely evaluated investment in a Specialty Hospital and a General Hospital Chain in India
- **Education:** Closely evaluated investment in a Company having coaching centers for competitive exam training

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**Edelweiss Capital Limited (Indian Investment Bank)****Aug 2006 – Aug 2007**

**Associate – Investment Banking** in the **Private Equity syndication team** advising Indian corporates on raising Private Equity capital

- **Hospitality:** **US\$ 45mn** from an Indian Equity House & a US Based Real Estate Fund for a group currently having 2 5-Star hotels in Mumbai and Ahmedabad.
- **IT:** **US\$ 10mn** from a Dubai Based Fund for an IT infrastructure company mandated to provide infrastructure for All India rural banking roll out of one of the largest banks of the country
- **Enterprise IT:** **US\$ 50mn** investment by one of Largest Global Private Equity Funds in Enterprise IT Solutions company
- **Chemical:** Acquisition funding of **US\$ 150mn** through a mix of Debt and Equity for a Soda Ash Company
- **Restaurant Chain:** **US\$ 10mn** for Indian expansion of the largest & most recognized café chain in world
- **Telecom:** **US\$ 250mn** expansion funding of one of the largest Telecom Infrastructure Company

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**PORS/ADMINISTRATIVE EXPERIENCE**

- Fellow Program Representative & Member, Fellow Program and Research Committee, IIM Calcutta, 2015-2016
  - Member, Student Council, IIM Calcutta, 2013-2014
  - Member, Student Council, IIM Calcutta, 2012-2013
  - Head, Sponsorship and Events, Dramatics Cell, IIM Calcutta, 2005-06
  - Member, External Relations Cell, IIM Calcutta, 2005-06
  - General Secretary, Aerospace Engineering Society, IIT Kharagpur, 2003-04
  - Head Boy, DAV JVM Shayamli, Ranchi, 1999-2000,
  - Vice-Captain, DAV JVM Shayamli, Ranchi 1998-99
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