

Post-Graduate Management Programme for Women

Placements 2021

her move...

... to take it back



About the Programme

S P Jain Institute of Management & Research (SPJIMR), in year 2016, launched an innovative 11-months full-time Post-Graduate Management Programme for Women (PGMPW), crafted exclusively for women who have taken a career break and now seek to return to a corporate role.

SPJIMR is a top ranked school of management known for its unique pedagogy that helps build socially sensitive business leaders. It is rated among top 3 business schools in India. SPJIMR is accredited by AACSB (The Association to Advance Collegiate Schools of Business), a USA based accrediting agency that recognises business schools across the world committed to high quality management education.

PGMPW is the only program in the world which offers a full-time structured management training to returning women and enables them to join the corporate world at mid to senior management roles.

This pioneering program is supported by corporates through quasi-partnerships and offers personalised mentoring and training to prepare talented women to return to leadership positions. In the short time since its launch, the programme has stood out for its unique design, intensive curriculum and wide-ranging industry partnerships

The all-women class of PGMPW has participants who are inspired, perseverant and ready to make a mark as they return to take up leadership positions in the corporate world. In doing so, the participants help corporates add to their leadership pipeline, make it more diverse and enable businesses draw from the varied experience that returning women bring to the workplace.

SPJIMR Advantage

- ▶ Ranked amongst the top 3 business schools in India.
- ▶ Committed to high-quality management education.
- ▶ Innovative pedagogy with a blend of classroom and non-classroom learning.
- ▶ Only Indian B-School to be recognized for 'Innovations that Inspire' award by AACSB International (USA) in 2017 for its Post Graduate Management Programme for Women (PGMPW).
- ▶ Winner of "MBA Innovation Award 2019" by AMBA for PGMPW program reflecting innovation in the way a business school responds to societal needs, cares to bring about a change and take risks to make it happen.
- ▶ Reputed and strong faculty body is drawn from academia, industry, government sector and non-profits.
- ▶ Strong industry engagement across programmes.



Key Differentiators

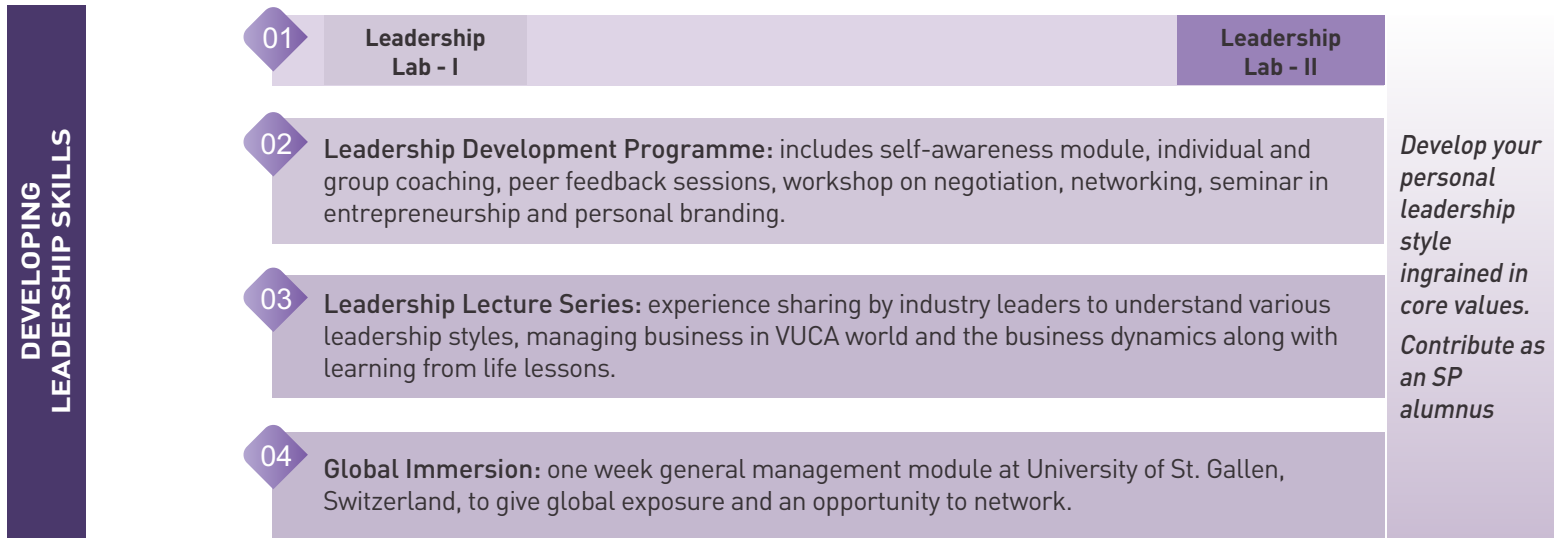
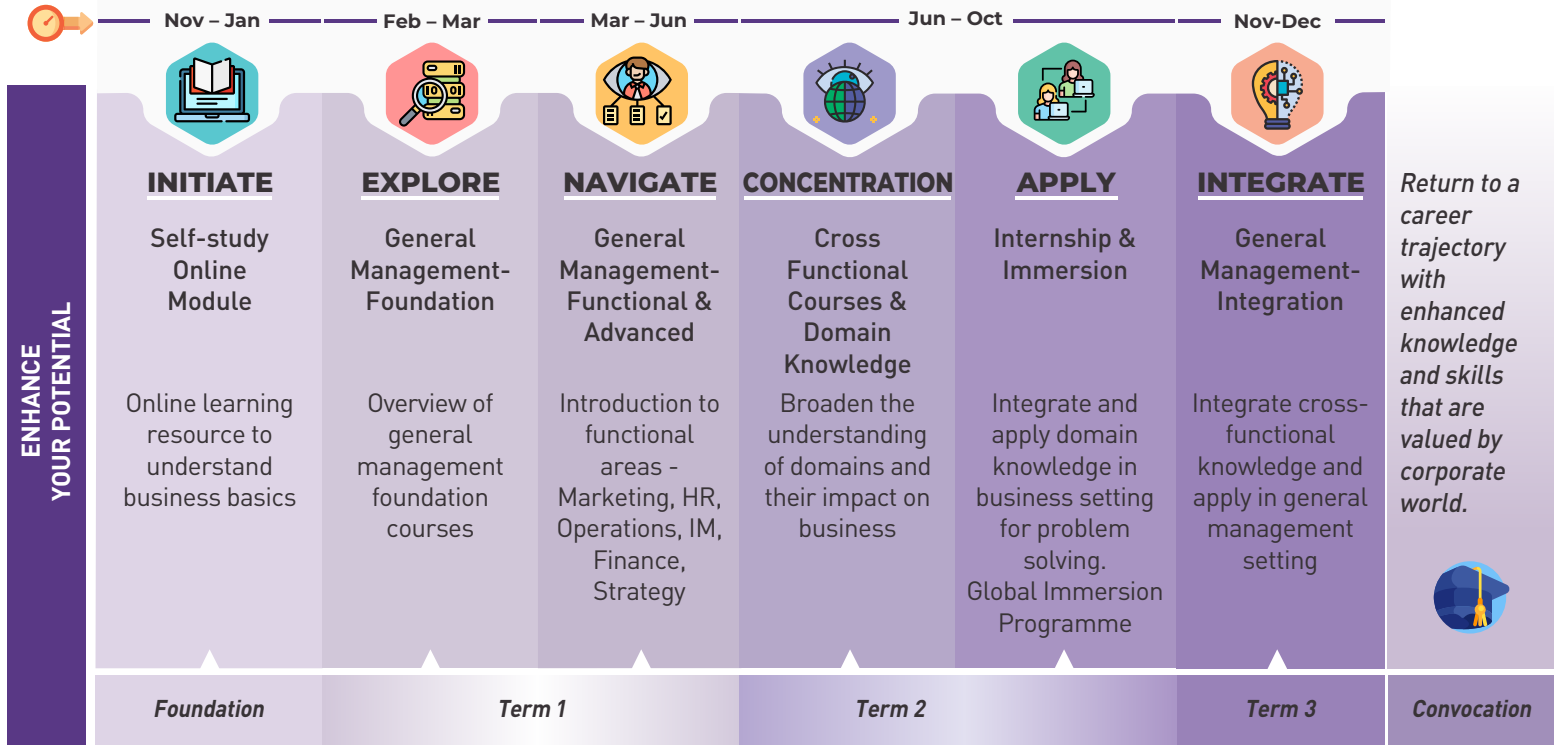
- 1 Only Full-time management come-back programme for women
- 2 General Management programme
- 3 Industry Mentoring
- 4 Coaching by ICF certified coaches
- 5 6-day International Immersion programme at University of St. Gallen (HSG), Switzerland
- 6 Corporate Internship of 5 weeks
- 7 Industry Advisory Council with 17 corporate members

Accolades

PGMPW programme has received global recognition and notice & is the winner of 'Innovations that Inspire Award' by AACSB International (USA) in 2017 and 'MBA Innovation Award' by AMBA (UK) in 2019.

PGMPW Chairperson, Dr. Ashita Aggarwal receiving AMBA Award on behalf of SPJIMR.

Student Journey



Internship & Placement

At SPJIMR, the PGMPW Corporate Internship Project is a compulsory 5 weeks course in the industry. We believe that this project will enrich the participants' knowledge, skills and attitudes and better prepare them to pursue a career in management. Specifically, it will develop their skills in framing and defining problems, gathering and analyzing data from diverse sources and synthesizing the analysis into actionable recommendations. It also aims to sensitize the participants to the nuances of a workplace by assigning time-bound projects having suitably demanding management complexity of a business organization.

Student could be assigned specific projects where they can add value to the organization's efforts. On completion of the project, the student would submit a report to the organization and also make a presentation to Senior Management, which will be evaluated by the organization as well as by SPJIMR. It is an integral part of our curriculum and mandatory for every participant to undertake the CIP for purely academic purposes. An internship Completion certificate should be issued to the intern after successful completion of the internship.

Timelines



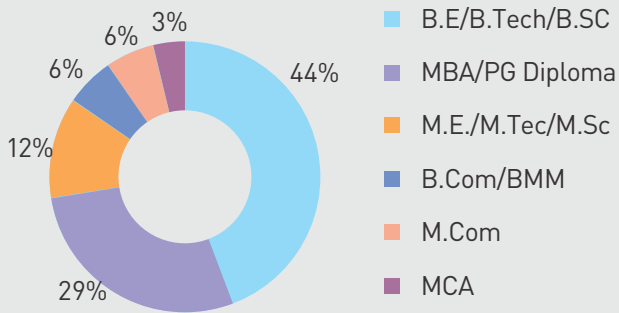
The Batch of 2021 is a group of bright women, brimming with new ideas, armed with right skills and rich work experience. They come with a keen desire to make their contribution to the corporate world and ready to join your ranks.

On behalf of PGMPW Programme, we extend a warm and cordial invitation to you to visit our campus and give these deserving candidates an opportunity to prove them. Kindly contact us with details of your requirement to enable us to give you an early slot. We await your response as we go along by taking a step forward to strengthen the bond and add value to this mutual beneficial association. Please feel free to connect for more information.

Make SPJIMR your preferred place to recruit!

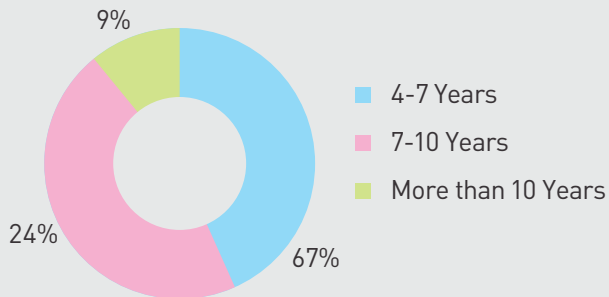
Batch 2021 Demographics

Education Background



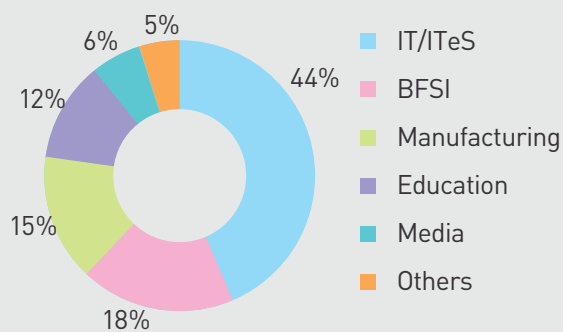
Education Background	No. of participants
B.E/B.Tech/B.Sc	15
MBA/PG Diploma	10
M.E./M.Tec/M.Sc	4
B.Com/BMM	2
M.Com	2
MCA	1
Total	34

Work Experience



Work Experience	No. of participants
4 - 7 years	23
7 - 10 years	8
More than 10 years	3
Total	34

Work Experience - Industry Sectors



Industry Sectors	No. of participants
IT/ITeS	15
BFSI	6
Manufacturing	5
Education	4
Media	2
Others	2
Total	34



Batch 2021 Profile



Anisha Lal, 34, B.Com, MBA (HR)

Total Work Experience: 66 months

Career Break: 64 months

Professional Experience: Hike Ltd (Bharti SoftBank), Ignite World Pvt. Ltd, Aricent Group

Last Designation: Manager - HR

Location preference: 1.Mumbai 2. Delhi-NCR

Profile Summary

- HR generalist with experience in fast-paced start-up & large-scale organisations in the technology and the internet industry.
- Expertise in full-spectrum HR i.e. talent acquisition, onboarding, people operations, performance management, employee engagement, and off-boarding thus managing the end-to-end employee lifecycle.
- Led a team of 3 and played a key role in setting up the HR function for Hike and scaling up the team from 30 to 300+ in a span of 2.5 years.
- Part of an early-stage start-up working with founding team to conceptualize problem statement, overall strategy, and execution planning. Built start-up team, contributing to product management and other business decisions.



Aparna Roy, 40, B.Com, Mass Communication – Media & Advertising

Total Work Experience: 67 months

Career Break: 18 months

Professional Experience: Zee Business Channel, CNBC Awaaz, Sahara Samay National News Channel

Last Designation: Producer

Location Preference: Mumbai

Profile Summary

- Experience in broadcast media across reporting, analysis and content production.
- Adept in production of appealing content for mass media as well as in digital and social media management.
- Delivered high quality social media engagement for programs like Brand Bazar, Property Guru, Tech Guru etc. Increased social conversations by almost 50% and built an active online follower base.
- Founded toys & gifting retail business in 2020. Grew the turnover from zero base to 3 times the initial monthly turnover in just 2 months.



Arpita Arya, 31, B.E. [Industrial Production]

Total work experience: 78 months

Career Break: 30 months

Professional Experience: Bhushan Steel Limited (Tata Steel BSL), Reliance Infrastructure

Last Designation: Manager

Location Preference: Bangalore

Profile Summary

- Experience across Supply chain in Procurement planning, Risk mitigation, Issue management & Change management in Power & Steel industry.
- Executed procurement process from PR to PO of more than 10 crores covering preparation of RFQ & comparative statements & commercial negotiations by conducting E-auctions & meetings.
- Formulated new vendor development strategies for improved quality & cost reduction resulting in overall savings of INR 50 lakhs/annum. Certification in Green Belt Six Sigma from Indian Statistical Institute, Delhi.
- Managed manpower & maintenance schedule planning in co-ordination with teams like production, quality & operations to achieve Overall Equipment Efficiency (OEE) of 95%.

Batch 2021 Profile



Ayesha Bharucha, 33, B.Com

Total Work Experience: 126 months

Career Break: 14 months

Professional Experience: Tata Consultancy Services, HDFC Securities Ltd.

Last Designation: Team Leader

Location Preference: Mumbai

Profile Summary

- Experience in Corporate Banking - Reconciliation, Payments & Partner / Correspondent Banking.
- Adept at Process Optimization (Automation), Lean Six Sigma, Risk Control & Self-Assessment, Team & Stakeholder Management.
- Exposure to Business Analysis, Regulatory Reporting & Audits – Ensured corrective action & future prevention measures were taken for an error identified during audit.
- Received appreciation for integrating & end to end handling of collections products & “2 Star Performer of the Month” award at TCS for resolution of old & long pending reconciliation exceptions & for outstanding performance in monthly proofs activity.



Ekta Arora, 31, B.Tech [Computer Science]

Total Work Experience: 89 months

Career Break: 12 months

Professional Experience: iNurture education Pvt. Ltd, Poornima Institute of Engineering & Technology

Last Designation: Trainer

Location Preference: 1. NCR 2. Bangalore

Profile Summary

- Expertise in learning and development, reviewing curriculum of undergrad IT courses, academic operations and student mentoring.
- Experienced in conducting training sessions for employees and trainees on MS azure and SQL.
- Collaboratively managed E-cell of more than 100 participants and conducted several activities to incorporate entrepreneurship skills.
- Periodic monitoring of projects of final year students with providing appropriate technology guidance.
- Collaboratively organized 5 conferences at national/international level and achieved the client (research assistants) satisfaction level upto 95%.



Harika Karanam, 27, B.Tech [Information Technology]

Total Work Experience: 60 months

Career Break: 15 months

Professional Experience: Elsevier, Cognizant Technology Solutions

Last Designation: Software Engineer

Location Preference: Mumbai, Hyderabad

Profile Summary

- Experience in Publishing and Insurance Industries; Oxford Publications, UK and The Hartford Insurance, USA.
- Expertise in Agile Delivery, Project Management and Requirements Management.
- Managed applications which service over 500 million API calls per month and over 2 TB of data using AWS.
- Responsible for driving feature development, automation, delivery and governance of release and change.

Batch 2021 Profile



Ketaki Shah, 40, B.E. [Electronics]

Total work experience: 120 months

Total Break: 110 months

Professional Experience: CitiusTech Healthcare, Tata Consultancy Services

Last Designation: Manager - Quality

Location Preference: Mumbai

Profile Summary

- Expertise in conducting software process quality audits, handling the planning, monitoring and improving the internal audit process for a large business unit with 150+ projects.
- Designed, planned and conducted auditor training workshops for 100+ associates. Created an evaluation matrix for auditors which incentivised the participation and quality of the audit process.
- Developed expertise in project management and delivery areas such as client expectation handling, requirement gathering, documentation and knowledge repository preparation and management.
- Certified Scrum Master from Scrum Alliance. Experience with ISO 9001:2008, CMMi, Six Sigma process.



Manogna Chowdary Pamidimukkala, 28, M.E. [Bio-Engineering & Biomedical]

Total Work Experience: 45 months

Career Break: 28 months

Professional Experience: Experis - Cisco Systems Inc. Southern Illinois University, Carbondale, U.S.A, Tata Consultancy Services Ltd.

Last Designation: Customer Support Engineer

Location Preference: Pan India

Profile Summary

- IT experience in Network Management and Administration at multinational networking firms.
- Improved network performance by monitoring, troubleshooting network problems and outages, scheduling upgrades and collaborating with network architects on network optimisation.
- Received high performance scores (10/10) for resolving product issues from major clients like Verizon, AT & T, Airtel and COX communications.
- Achieved constant #1 or #2 ranking in monthly metrics, including case closure and customer satisfaction ratings.



Mayuri Wankhede, 31, B.Tech [Chemical Technology]

Total work experience: 75 months

Total Break: 37 months

Professional Experience: Asian Paints Ltd.

Last Designation: Researcher - II

Location Preference: 1.Mumbai 2. Pune

Profile Summary

- Expertise in Project Management, Business process re-engineering, Process improvement, Vendor management, complaint management and market research management for R&D projects in the paints industry.
- Executed Statistical Process control methodology using Design of experiment tool to resolve market complaints in one of the highest market share products resulted in 80% reduction in customer complaints.
- Implemented sustainable solution by removing heavy metal from various decorative paints and also, implemented "Improvement in design tools", resulting in 20% annual cost saving.
- Received "On the Spot Recognition" award for process cycle time reduction by 33% and 25% efficiency enhancement in terms of number of batches per day.

Batch 2021 Profile



Moumita Sarkar, 31, B.Tech. [Computer Science]

Total Work Experience: 65 months

Career Break: 31 months

Professional Experience: Tata Consultancy Services, Capgemini India Pvt. Ltd.

Last Designation: IT Analyst

Location Preference: 1. Mumbai 2. Hyderabad

Profile Summary

- Experience in managing IT Arena as Senior Software Engineer, solution & consulting teams for data warehousing and BI ETL tools and Oracle database.
- Conceptualized business intelligence strategy, approach and schedule for developing different transformations, processes and series of mappings using various BI tools like Informatica , Cognos Data Manager.
- Was responsible for analyzing competitor data provided by client and different stack holders and then mining the computer data and evaluating past trends and comparative study to current conditions, and finally communicating the output and recommendations through Cognos reporting.
- Persuasive communicator and first point of contact as offshore team lead with exceptional relationship management skills client engagements. Involved in preparing high level design and lowlevel design documents based on the analysis made through the design architecture.



Naina Jajusomani, 37, MCA [Computer Application]

Total Work Experience: 100 months

Career Break: 43 months

Professional Experience: Sears Holdings India, Wipro Technologies

Last Designation: Senior Software Engineer

Location Preference: 1. Pune 2. Hyderabad

Profile Summary

- Experience in IT solutions for BFSI and Retail clients; business development manager and digital transformation consultant for digitizing small businesses.
- Experience in project management and process improvement tasks and handled various clients across the globe providing digital and ecommerce solutions to smoothly manage small business processes as a freelancer.
- Exposure to Cloud, AI, Process Mining, Tableau, Power Bi and Excel.
- Awarded as best performers of LIC eFEAP project for the invaluable contribution for streamlining the policy revival process.



Namrata Bhatwadekar, 38, B.Com, PGDM [Marketing & Finance]

Total work experience: 75 months

Total Break: 125 months

Professional Experience: ING Investment Management (India) Pvt Ltd, Birla Sunlife Distribution Company Ltd, IL&FS Asset Management Company Ltd

Last Designation: Manager – Institution Sales

Location Preference: 1. Mumbai 2. Pune

Profile Summary

- Expertise in sales of financial products by leveraging domain knowledge of Capital Markets and Mutual Funds.
- Experience in Investment Advisory for institutional investors such as Banks, Corporates and Financial Institutions thereby assisting them to reach their financial goals.
- Strong relationship management skills which helped in retention and augmentation of Assets under Management of existing clients to the tune of INR 500 crs.
- Acquisition of 10 new institutional investors through networking with distributors and liasioning with existing clients to achieve business targets.

Batch 2021 Profile



Nishita Rao, 31, B.E [Instrumentation]

Total work Experience: 52 months

Career Break: 58 months

Professional experience: Burns & McDonnell India Pvt. Ltd, Chemtex Consulting of India Pvt. Ltd.

Last Designation: Engineer - Instrumentation

Location Preference: Mumbai

Profile Summary

- Experienced in EPC industry: design of multimillion \$ chemical & petrochemical plants and procurement of field and transmitter instruments, Location layouts, BOM, DCS automation for FAT. Clients included Valero Energy, Phillips66 and Indorama.
- Worked with cross-functional teams towards project delivery and handled internal audit documentation.
- Certified as a Tableau Desktop Specialist and can design interactive dashboards and storylines using visual best practices.
- Professional fluency in French language – DELF B2 certified from Alliance Française de Bombay.



Paridhi Bhadani, 29, Bachelor of Mass Media [Advertising]

Total work experience: 54 months

Total Break: 18 months

Professional Experience: Eggfirst Advertising, IWMBuzz

Last Designation: Marketing Lead

Location Preference: Mumbai

Profile Summary

- Marketing experience across industry verticals – FMCG, Fashion, Hospitality, Healthcare and Real Estate, driving revenues for 30+ clients, with various product offerings like diabetes management, health therapies, ready-to-eat-food.
- Conducted innovative campaign ideation and execution for a real estate client, which helped the client sell inventory worth 50 cr. within 3 days.
- Implemented marketing activities for the company's in-house brand and promoting its digital marketing services across social media platforms and executed campaigns that resulted in increase in sales revenues within 2 years.
- Conducted ideation, branding, communication and media planning for a healthcare client, resulting in 6X increase in revenues.



Radhika Subramanian, 35, B.Com, PGDBM [HR & Operations]

Total work experience: 104 months

Total Break: 52 months

Professional Experience: Prudential Global Services, Steria, TCS

Last Designation: Executive

Location Preference: Mumbai

Profile Summary

- Multi industry exposure in back-office operations for insurance, HRSS and market research customers
- Exposure in mentoring, monitoring and training new cohorts as SME in different business areas with a success rate of 90% in ramping up productivity and quality targets.
- Root cause analysis, issue resolution, tracking golden path of process flows which led to focused intervention thereby helping to increase quality accuracy from 92% to 98%.
- Focused up-skilling by gaining certification in design thinking (by KPMG), process mining (process analyst), project management methodology (CSM by Scrum Alliance) and introductory business consulting (by AIMA).

Batch 2021 Profile



Richa Sharma, 34, B.E. [Computer Science]

Total work experience: 106 months

Total Break: 36 months

Professional Experience: Quest India Pvt. Ltd, Dell Technologies, EMC Data Storage Pvt. Ltd.

Last Designation: Test Staff Engineer

Location Preference: 1. Hyderabad 2. Bangalore

Profile Summary

- Extensive experience in a Quality Assurance role, managing and designing product testing in Data Backup and Recovery domain with specialisation in Data Replication and Deduplication on Disk backup appliances.
- Led a QA team for cross-feature testing and ensured quality reporting and prompt availability of test environment for running tests in different configurations.
- Worked on automation testing for EMC replication software, designed and executed manual testing for new features in Quest DR Series such as cloud data backup.
- Developed and implemented testing strategies that significantly improved testing methods, reduced timelines by 20% and budget by 10% and received rewards and recognition for the same.



Sangeeta Das, 34, B.Com. PGDM [HR, Finance]

Total work experience: 68 months

Total Break: 31 months

Professional Experience: CSM Technologies Pvt. Ltd, Hindustan Steelworks Construction Ltd, Oracle India Ltd, Wealth Mantra Ltd., Servio Staffing Solutions

Last Designation: HR Executive

Location Preference: Pan India

Profile Summary

- Expertise in talent acquisition for mid-senior level positions, manpower planning, vendor management, performance & employee management, policies & procedures and HR reporting.
- Managed 30+ vendors pan-India, developed robust Standard Operating Procedures (SOPs) and new HR policies like Health & Safety, Workplace Culture Policy
- Automated HR core processes - PMS, Expense management system & off-boarding process.
- As an initial hire of a fledgling staffing start-up, expanded team size from 1 to 20+ in 2 months, developed campus hiring strategies, managed key accounts, designed & rolled out Employee Handbook and Leave Policy for the firm.



Shivani Chaudhary, 38, B.Tech, MBA [Finance]

Total work experience: 48 months

Total Break: 120 months

Professional Experience: Barclays Shared Services Pvt Ltd, Ness Technologies (India) Pvt Ltd, Oracle Financial Services Software Ltd.

Last Designation: Team Support Specialist

Location Preference: Noida

Profile Summary

- Worked with 25+ members technical team for designing the complete architecture functioning of "Reveleus Governance, Risk & Compliance(GRC)" solution for BFSI.
- Designed functional detail documents for technical leads, provided functional training to product development teams like implementation, support, product quality assurance.
- Brainstormed functional mapping of B Wise application from GRC perspective with respect to industry best practices.
- Reconciled the principal risk assessment summary, assessed and prepared the analysis pack for review meetings by senior management.
- Co-founded and led ed-tech start-up successfully for 6 years achieving 1.5X revenue growth YOY from FY18 to FY19.

Batch 2021 Profile



Shivani Chaturvedi, 33, B.Sc [Computer Science]

Total work experience: 84 months

Total Break: 15 months

Professional Experience: Bridgestone India Pvt. Ltd, Shreenath Traders

Last Designation: Officer

Location Preference: 1. Pune 2. Mumbai

Profile Summary

- Experience in OEM channel development, sales planning and business development, marketing & branding and operations management across auto-ancillary, printing and interior design industries.
- Prepared company policy for OEM Channels, analysed MIS reports to resolve business issues, monitored sales team performance across India, resulting in additional 10% sales of truck and bus radial tyres.
- Monitored client on-boarding, layout planning, machinery support, branding & dealership inauguration for premium outlets and implemented shop development across India, increasing brand visibility by 30%.
- Conceptualized and independently setup a production printing press, brought quality at affordable prices in untapped market, grew annual revenue to breakeven in 2 years, managed machinery maintenance & vendors and on-boarded reputed clients, served start-ups and retail customers as well.



Shruti Gupta, 30, B.E, PGDM [Advanced Construction Management]

Total work experience: 60 months

Total Break: 24 months

Professional Experience: Al Ahmadiyah Contracting & Trading-Dubai, Oberoi Realty Ltd.

Last Designation: Planning Engineer

Location Preference: 1. Mumbai 2. Bangalore

Profile Summary

- Experienced project management professional in real estate companies both in India Dubai (abroad).
- Expertise in project planning & controls along with data analysis & reporting, claims management and vendor management on large scale mixed-use projects (project cost approx. US \$660m & \$400m each) for international clients like Samsung C&T & Emaar Properties.
- Effectively used Oracle ERP & Microsoft project management tools to monitor and track 10,000 activities program for Ritz Carlton Hotel, Swiss International School and Palace Hotel Cafe's Development.
- Led a team of 5 engineers and implemented a progress measurement System (PMS) through a 3D software model and provided mitigation measures, thereby, achieving 91% of the planned progress.
- Provide training to 30 engineers on document management systems such as Aconex and other planning management software for effective implementation of the project plan companywide.



Batch 2021 Profile



Shubha Sinha, 35, B.E [Electronics & Communication]

Total work experience: 96 months

Total Break: 30 months

Professional Experience: L&T Technology Services, TantiV4 Technology, NXP Semiconductor

Last Designation: Technology Lead

Location Preference: 1.Bangalore 2. Chennai

Profile Summary

- Experience in product development and product innovation in the field of wireless fire system management and customized IoT solution for smart home using Agile Methodology.
- Spearheaded multiple safety critical integrated solutions in the automotive domain for German customers like BMW and Volkswagen by developing product roadmap and technical proposal.
- Honed and demonstrated skills in project management, customer engagements and people management while working with cross functional teams and multiple global clients.
- Led program to get mandatory EMI/EMC certifications for Europe and NA market which resulted in successfully bidding 20% more projects in this region through customized solutions & eventually increasing revenue by \$10 M yearly.



Shweta Mahajan, 26, B.E. [Electrical]

Total work experience: 42 months

Total Break: 11 months

Professional Experience: Polycab India Ltd.

Last Designation: Assistant Manager

Location Preference: Pan India

Profile Summary

- Diverse and cross-functional expertise in managing international stakeholders with domain knowledge of Operations, Project Management, Vendor Management and Business Development for EPC projects.
- Converted projects worth INR 250 million in FY 18-19 by building an ROI-driven product roadmap that captures full lifecycle of the product thereby achieving average 83% project adherence and giving savings of INR 28 Cr.
- Generated new business opportunities by getting approvals from international agencies & identified 12+ business associates, 3 government projects along with 4+ international clients.
- Responsible for projects with prospects building, lead generation, estimation & costing using CRM & ERP tools while monitoring the projects using Oracle & MS Projects.



Simpy Roy, 34, B.Tech. [Computer Science]

Total Work Experience: 54 months

Career Break: 38 months

Professional Experience: Tata Consultancy Services, Soft Labs Group

Last Designation: System Engineer

Location Preference: Pan India

Profile Summary

- Experience across IT industry as a production support executive and front-end developer for Adobe's subscription product & Tata AIG's insurance policies.
- Executed business analysis, client management & project management in Agile environment and efficiently handled clients for Tata AIG.
- Optimised the Tata AIG customer portal by 75% by incorporating the SEO concept and was awarded star of the month for this contribution.
- Exposure to scrum framework for Agile, Cloud, Tableau & certified in Scrum master PSM-1, Oracle database 11G & DevOps professional.

Batch 2021 Profile



Smriti Sharma, 30, B.Sc. [Agriculture]

Total Work Experience: 54 months

Career Break: 12 months

Professional Experience: Union Bank of India, MoneyTap

Last Designation: Assistant Manager

Location Preference: 1. Bangalore 2. Pune

Profile Summary

- Experience in Fintech & BFSI sector covering digital lending, entire B2B/B2C lending cycle, corporate banking, payments, risk and NPA management.
- Knowledge of financial products & directly owned credit product assets value of \$7M and NPA \$0.5M, delivering more than 25% YoY business growth in credit underwriting and 10% YoY reduction in NPA.
- Steered on-site & off-site team to plan-build-launch campaigns and schemes, engage with stakeholders, cross-functional and external partnerships for successful execution of initiatives leading to customer acquisition and retention.
- Ability to work with large volumes of data, deriving meaningful KPIs and basic proficiency with statistical, analytical & visualization tools (R, Tableau, Power BI), cloud-based process management tools (Jira, etc).



Sneha D, 32, B.Tech. [Electrical]

Total Work Experience: 96 months

Career Break: 24 months

Professional Experience: Infosys Ltd.

Last Designation: Test Analyst

Location Preference: 1. Hyderabad 2. Pune

Profile Summary

- Expertise in client management, innovating automation solutions, quality assurance and application management in handling web-based applications developed for raising loan requests under periodic or Line of credit arrangements for one of the leading Banks of USA.
- Led projects in onsite-offshore model being QA lead at onshore, collaborated and coordinated with team and client to deliver defect free web-based applications developed for raising loan requests and comparing the interest rates.
- Served as SPOC for knowledge management, conducted knowledge sharing sessions on business processes and application architecture including both front end web-based applications and backend mainframe loan processing procedure.
- Experience in setting up a team & streamlining the process in initial stages of an assignment & managing projects by directing daily activities & mentoring team by providing constant feedback.



Snehal Bhatnagar, 33, B. Sc, PG [Banking Operations]

Total work experience: 88 months

Total Break: 45 months

Professional Experience: Axis Bank Ltd, Dhanlaxmi Bank

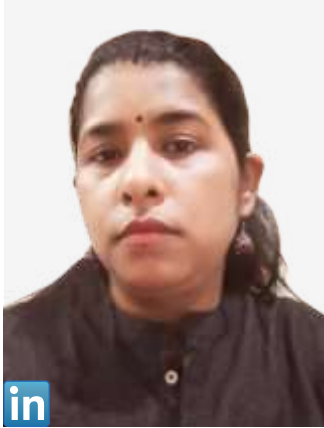
Last Designation: Deputy Manager

Location Preference: 1. Pune 2. Mumbai

Profile Summary

- Experience in transaction banking, customer engagement, and mid-level corporate banking operations.
- Conceptualized and implemented strategy to resolve queries of SMEs and Mid corporates with volume of more than USD 1 million on a yearly basis.
- Managed client relationship to ensure best customer experience which resulted in generating maximum revenue by upselling and cross selling products.
- Led the team to achieve 100% compliance as per RBI guidelines in order to minimize the turnaround time of transactions to be less than a day.

Batch 2021 Profile



Sonali Snehi, 40, B. Sc, PGPM [International Business]

Total work experience: 60 months

Total Break: 126 months

Professional Experience: Indiabulls Securities Ltd

Last Designation: Branch Service Executive

Location Preference: Pan India

Profile Summary

- Expertise in security trade processing, dematerialization of equity shares, client relationship management, branch expense management and staff training.
- Managed branch operations of 54 staffs and 25k customer accounts. Supervised client onboarding (200 accounts per month) and transaction processing as per the regulatory guidelines.
- Monitored de-mat account documentation of 25k accounts in a year and handled DIS (Delivery Instruction Slips) requests from customers.
- Performed branch hiring, training & mentoring the new associates.



Sowmya R, 32, M.E. [CommunicationSystems]

Total work experience: 72 months

Total Break: 12 months

Professional Experience: Rajalakshmi Engineering College, Sri Ramakrishna Institute of Technology, Sri Krishna College of Engineering and Technology

Last Designation: Assistant Professor

Location Preference: Pan India

Profile Summary

- Experienced in learning and development, people management, coaching, academic processes improvement and education management.
- Implemented processes for internal academic audit and ensured compliance, administered, and handled cost and budgeting for accreditation processes at departmental and institutional level.
- Coached 10-15 students in successful completion of hardware and software design of projects and ensured updated industry designs.
- Organized many professional developmental activities that benefitted students of Electronics department. Coordinated student mentoring committee and achieved significant enhancement in academic performance of 45-50 students.



Srishti Dubey, 29, B.E. [Electrical]

Total work experience: 65 months

Total Break: 14 months

Professional Experience: Athena Groups

Last Designation: Senior Engineer

Location Preference: Pan India

Profile Summary

- Expertise in vendor management, cross functional team management, government authority coordination and project planning of a 2X600MW thermal power plant electrical commissioning activities.
- Analysed and provided feedback to the electrical design department for alterations in construction activities saving 8% cost of the project.
- Formulated new vendor development strategies for improved quality and cost reduction saving substantial 2% cost of the project.
- Spearheaded team of 10 people for planning and executing site electrical operation activities.

Batch 2021 Profile



Supriya Ghanekar, 32, B.E. [Computers]

Total work experience: 63 months

Total Break: 61 months

Professional Experience: Accenture Services Pvt. Ltd.

Last Designation: Senior Analyst

Location Preference: 1. Mumbai 2. Pune

Profile Summary

- IT Expertise in software development, root cause analysis, requirement elicitation with stakeholders (IT, Managers, Executives), UAT planning and execution for 2 projects in telecom domain.
- Spearheaded a 6-member team during agile transformation at cross organisation level for a job scheduling project for a large US-based telecom company. Won prestigious Industry level "Apex Award".
- Selected as an onsite functional lead by the European telecom client to liaise with various stakeholders and lead the team to understand the new requirements with BRD and FRS drafts and wireframe designs.
- Introduced, implemented, and set up a quality control automation tool that led to achieving 10-12% reduction in defects and increased the standardization of code by 70%.



Swapna Maktal, 39, M.S [Electrical]

Total work experience: 61 months

Total Break: 114 months

Professional Experience: Infosys Technologies Ltd.

Last Designation: Technology Analyst

Location Preference: Hyderabad

Profile Summary

- Certified AWS Cloud Practitioner and Solutions Architect (Associate).
- Experience in design, development and support of core banking software solution-Finacle.
- Partnered with technology architects, engineering leads and account managers to customize and enhance the product features as per the banking and financial services client requirements.
- Mentored a team of 8, handled product pre-sales support, stakeholder management, client training and conducted monthly and quarterly business reviews.



Swati Agarwal, 33, M.Com. [Commerce]

Total work experience: 51 months

Total Break: 104 months

Professional Experience: Jamshedpur Women's College, Desire, IBM Daksh

Last Designation: Training & Placement Assistant

Location Preference: Pan India

Profile Summary

- Co- founded and Established a B2C retail apparel outlet having yearly topline of around Rs.2.5 million
- Developed strategies around Customer retention. And could successfully retain more than 80% customers.
- Expertise in handling core HR operations, Payrolls, Training & recruitment process. Collaborated with TISS, IDTR and other statutory bodies for upskilling more than 5000 underprivileged Girls.
- Conducted counselling programmes and worked actively towards mental health of the Girls students & encourage them to continue their education.
- Guided and motivated group of students in the startup ideas along with other mentors. Few started their own venture & one of them got funded by the Government of Jharkhand for her project.

Batch 2021 Profile



Vandana Surve, 35, M.Com. [Commerce]

Total work experience: 170 months

Total Break: 12 months

Professional Experience: Enrich Hair & Skin Solutions Pvt Ltd, Kalpataru Organics, Janak Healthcare / Midmark, E-touch Solution, Hathway Internet

Last Designation: Senior Manager – Special Projects

Location Preference: 1. Mumbai 2. Pune

Profile Summary

- Experience in project management, process improvement, data management, data analysis, marketing/HR analysis, system development, sales analysis across ISP, chemical, manufacturing and beauty & wellness sector.
- Undertook data migration process single-handedly which helped the system to transition from legacy to latest technology.
- Handled top management requirements which includes board/investors presentation, revenue mix/trend reports, budget preparation, headcount analysis, other important business parameters.
- Received “Beyond & Above Contribution” Award and 55k Amazon vouchers as an acknowledgment of best performer.



Varsha, 32, M.Tech. [Biotechnology]

Total work experience: 56 months

Total Break: 15 months

Professional Experience: Kalrashukla classes, Target Educare, Edventure Academy

Last Designation: Professor

Location Preference: 1. Mumbai 2. Bangalore

Profile Summary

- Established and operated own education firm “Excelin Academy” with more than 15 employees thus generating a total turnover of around INR 10 million.
- Engaged with multiple vendors and executed multiple diverse projects in areas of hiring, branding, marketing and Operations as part of bootstrapping my start-up.
- Extensive experience in learning and development in leadership positions at top educational firms.
- Managed training programs and projects at large scale across for teachers and students in different organization. Approx. 100 teacher-training sessions and 5000 lecture hours for students.











Past Internship Companies

- 3M
- Abbott Healthcare Pvt Ltd
- Ace Hygiene Products Pvt Ltd
- Aditya Birla Group
- Aditya Birla Capital
- Atos Syntel
- Axis Bank
- BASF India
- Biocon
- Bridgestone India
- Capgemini
- Centelon
- Cummins
- DBS Bank
- Deloitte
- Ernst & Young LLP
- HDFC Securities
- HSBC Bank
- ICICI Securities
- IDFC Bank
- India Infoline
- Indostar Capital
- Johnson & Johnson
- Kavo Kerr –Danaher Corporation
- Kaya Ltd
- Kotak Mahindra Bank
- L&T Infotech
- L&T Group
- Mahindra & Mahindra
- Mahindra Logistics
- Manthan Software Services
- Marico
- Nivea
- Pidilite Industries
- RBL Bank
- Sodexo

Past Recruiters

- Accenture Solutions Pvt Ltd
- Atos Syntel
- Axis Bank
- Bridgestone India
- Centelon
- Cummins
- Expensing-Nexstep Infotech
- Ernst & Young LLP
- GCC Services India Pvt Ltd (ABinBev)
- IDFC Bank
- Indegene Pvt Ltd
- India Lends
- Infosys Ltd
- Invoicemart
- Kaya Ltd
- Mahindra & Mahindra
- Mahindra Logistics
- Manthan Software Services
- Net App India
- Oracle
- Pidilite Industries
- QA Infotech – Affidabile Solutions Pvt Ltd
- RBL Bank
- Reliance Retail
- Sapient
- Shangrila Corporate Services Pvt Ltd
- Sugee Developers Pvt Ltd
- Virtusa Polaris
- Wolters Kluwer

	2017	2018	2019	2020
 Placement Success:	16/20	13/16	22/22	27/27
 Average Work-ex: (years)	8.8	8	8.5	7.4
 Highest CTC: (INR LPA)	35.15	19.8	28	22
 Average CTC: (INR LPA)	14.6	13	15.3	14.5
 Highest % age hike over last salary:	178%	183%	250%	370%
 Average % age hike over last salary:	51%	92%	119%	100%
 No. of companies offering internship:	11	8	14	12
 No. of companies participating in Placement Process:	46	38	45	32

Impact

PGMPW Advisory Council



Aashish Kasad

Partner, EY specialising in Retail & Consumer Products and Chemical sector-Tax Leader, India D&I Leader, Ernst & Young LLP



Alka Bhagat

Head - Strategy, Corporate Accounts, New Business Development South Asia, BASF



Ankur Bhagat

Associate Director - Country Supply Chain Head (India & Indian Sub-Continent), P&G India



Ashok Ramchandran

Group Executive President, Group HR, Aditya Birla Group



Bijender Vats

Director - Human Resources, MSD India



Jaya Janardanan

Chief Operating Officer, Indostar Capital Finance Ltd.



Lulu Raghavan

Managing Director, Landor Associates



Namita Venkatraman

General Manager - HR, Robert Bosch



Parag Satpute

Managing Director, Bridgestone India Private Limited



Rahul Kumar Sinha

Chief Human Resource Officer, Pidilite



Rajkamal Vempati

Head - Human Resources, Axis Bank



Sujatha Sudheendra

Head - Human Resources - ABFL and Head - Diversity and Inclusion - Aditya Birla Capital



Sunil Manglore

On sabbatical, Ex-CA Technologies



Vinika Rao

Executive Director, INSEAD Emerging Markets Institute & Gender Initiative. Director, Hoffman Global Institute for Business & Society, Asia



Yogi Sriram

Advisor to CEO & MD, Group Human Resources, Larsen & Toubro



Zakee Sheikh

Head, Talent Acquisition, Cummins India Ltd.



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